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TESCO, 83-85 WILTON ROAD, SALISBURY, WILTSHIRE SP2 7HW



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# **INVESTMENT SUMMARY**

- Secure convenience store investment opportunity
- Well-presented, recently converted and refurbished unit
- Provides a total of 5,171 sq ft
- Freehold site of c 0.23 acres
- Let to Tesco Stores Limited

- 20 year FRI lease from 11 November 2014 with TOB on 11 November 2024
- 15 years to expiry, 5 years to break
- Low initial rent, expected to be £50,800 per annum, (£9.82 psf)
- 5 yearly upward only RPI reviews (0% & 4% collar and cap)

- Offers in excess of £800,000 (STC)
- Representing a Net Initial Yield of 6.02% following imminent rent review
- Further increases to 6.98% on 11 November 2024 and 8.09% on 11 November 2029.

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# LOCATION

Salisbury is a cathedral city and the sole city within the county of Wiltshire. It is located approximately 37 km (23 miles) north west of Southampton, 63 km (39 miles) south east of Bath, 77 km (48 miles) south east of Bristol and 134 km (83 miles) south west of central London.

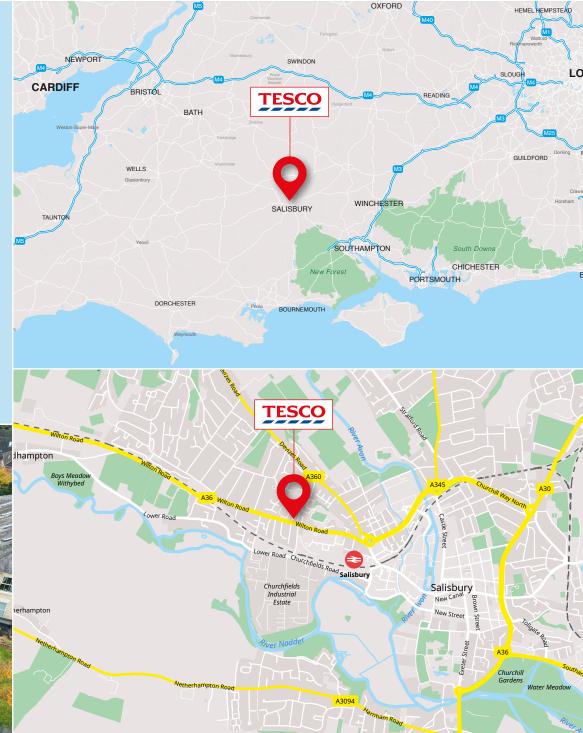
Salisbury has a resident population of 41,682 (2011 census) but draws from a much wider catchment due to the lack of nearby competing retail centres. Experian estimate the retail catchment population is 244,000 persons. The resident population is boosted significantly by tourism, particularly visiting the medieval cathedral and nearby Stonehenge, which is approximately 8 miles to the north west.

# SITUATION

The property is situated fronting Wilton road, the primary A36 trunk road which runs west of Salisbury City Centre connecting directly with the train station. The road has a daily traffic flow of over 16,400 vehicles according to the DfT.

The neighbourhood is a densely populated residential area, with significant employment provided by the large Churchfields Industrial Estate just to the south of the subject property.







## **DESCRIPTION & ACCOMMODATION**

The property comprises a large convenience store converted from a former public house, which was extensively refurbished and extended in 2018, with render elevations under a pitched tiled roof.

The property extends to a total of 5,171 sq ft and provides ground floor sales space with delivery, ambient and refrigerated stock areas, and staff room/WC to the rear. The basement and first floors are unused.

The property sits on a site of 0.23 acres (0.087 hectares) which includes a delivery yard a part of the car park to the side and rear that provides spaces for 13 vehicles.

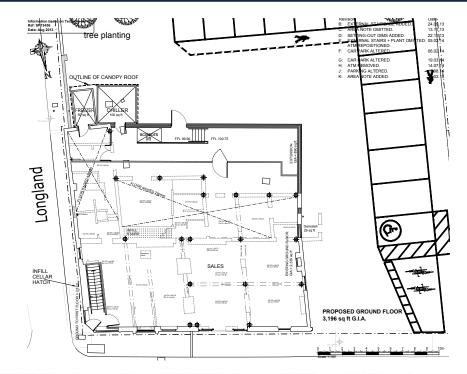
## TENURE

The property is held Freehold as outlined in red below (Title number: WT179185).

# TENANCY

The property is let to Tesco Stores Limited on a full repairing and insuring lease for a term of 20 years from 11 November 2014, expiring 10 November 2034 subject to a tenant's option to determine on 11 November 2024 on 6 months' notice.

The initial rent of £45,000 per annum is to be reviewed every 5 years in line with the retail price index (collared and capped at 0% & 4%), the next occurring on 11 November 2019 where it is expected the rent will rise to c£50,800 per annum (£9.82 psf).





# **COVENANT STATUS**

# TESCO

Tesco Stores Limited (Company Number: 519500) is a wholly owned subsidiary of Tesco PLC which was founded in 1919.

It has become the UK's largest retailer and the third largest grocery retailer in the world operating 7,000 outlets nationwide with almost 275,000 employees and an annual turnover of £42 billion.

Tesco Stores Limited's parent company, Tesco PLC, is listed on the London Stock Exchange and is a constituent of the FTSE 100 Index. It had a market capitalization of approximately £18.1 billion as of 22 April 2015, the 28th-largest of any company with a primary listing on the London Stock Exchange.

A summary of Tesco Stores Limited recent accounts is set out below.

TESCO STORES LIMITED	23 FEB 2019	24 FEB 2018	25 FEB 2017
TURNOVER	£42,219,000,000	£41,367,000,000	£40,134,000,000
PRE-TAX PROFIT	£737,000,000	£417,000,000	£266,000,000
SHAREHOLDER FUNDS	£5,623,000,000	£4,568,000,000	£1,265,000,000



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### **ANTI-MONEY LAUNDERING REGULATIONS**

In accordance with Anti-Money Laundering Regulations, two forms of identification and confirmation of the source of funding will be required from the successful purchaser.

#### VAT

The property is elected for VAT and therefore VAT will be payable on the purchase price. It is anticipated the transaction will be dealt with as a transfer of a going concern.

### EPC

The property has an energy performance rating of D-88. A copy of the certificate can be provided upon request.

# PROPOSAL

We are instructed to quote offers in excess of **£800,000** exclusive of VAT and subject to contract. A purchase at this level reflects a **6.02%** net initial yield after deducting standard purchase costs.

YEAR	RENT PER ANNUM	
IMMINENT REVIEW	£50,800	6.02%
NOVEMBER 2024	£58,891	6.98%
NOVEMBER 2029	£68,270	8.09%

We have applied an average CPI rate of 3% as an estimate of future rental growth and yield performance:

# **FURTHER INFORMATION**

For further information or to arrange an inspection, please contact:

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